### **Your Passport** to the Cloud







### Power Breakfast Series - Agenda

8:00 am Breakfast

8:45 am Welcome and Opening Remarks

9:15 am **Security** - Understanding the top cybersecurity threats to your

organization

9:50 am **Power Platform** - Empower your business to analyze, build &

automate

10:15 am Coffee break

10:30 am The next Big Thing: AI & ChatGPT

11:15 am Customer Testimonial

11:30 am **Q&A Panel** 

11:50 am How Inova Solutions' services can help business to achieve more

12:15 pm Closing remarks



# Who is here with you today





**Nestor Diaz**Presales Solutions Manager

Diego Diaz
Digital Specialist
Data & Al
(Microsoft)



Te

Jeroen Nederkoorn
Territory Manager

**Karlyn Garcia**Software Developer (Solvex)





**Israel Garcia**Software Developer (Solvex)



# INOVA SOLUTIONS IS YOUR PASSPORT TO THE CLOUD

### Our mission:

"Empowering organizations of all sizes to create business advantages by adopting digital transformation."

# What we do





# Inova Solutions is your Passport to the Cloud

Consulting



Implementations



Adoption



#### Assessments

Cloud Readiness M.W. Readiness Security Backup Strategy IT Maturity Training Plans

### Deployments

Inova Essentials Microsoft 365 Azure Backups

### Training

Microsoft 365 Admin Onedrive PowerBl Teams Azure

### Support



Usage Optimization



#### Assistance

Break-Fix Block Hours On-Going Assurance

### Increase Value

Microsoft 365 Usage Software Assets Mgmt. Licensing Assessment Azure and Cloud

# Our history





Trinidad & Tobago
Office opening

2012

Ecuador
Office opening



Puerto Rico
Office opening



New head office Curaçao

Acquisition of new office building

## Inova Solutions founded

Microsoft Large
Account
Reseller status



Jamaica

Office opening



Cloud Solution Provider

Earned status



Solutions Delivery

Department established





# **Our Core Values**

- **√** LOCAL
- EXPERTISE
- DEDICATION
- **FLEXIBILITY**



### **5 Blockers to Moving to the Cloud and Overcoming Them**



### 5 Blockers to Moving to the Cloud and Overcoming Them .

### 1. We don't have a clear data strategy:

- What data do you actually use, what data has value, and what data is needed to answer key questions emerging from your organizations' strategy

### 2. We don't have C-Level buy-in:

Key stakeholders at C-Level and Board understand drivers like productivity and collaboration,
 or to save costs of legacy platforms.

#### 3. It's going to cost too much money:

- improved productivity- that's things like the workforce being able to collaborative, less duplication, and more trust and confidence in the data.

### 4. We don't want to put our information in the cloud:

- biggest Cloud providers, they invest so much money, time, resources and specialist skills, and they are focused on delivering the highest level of security

### 5. Users are resistant to change:

- engage employees, seek out champions, and equally, motivate people to become champions.





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